

Supported by UKTI - Leading UK ports specialists from Rankine, Arup, BMT and others will be on hand to discuss your needs and requirements

# 3rd Annual Port Finance International Black Sea

## 1-2 March 2011

### Pera House, Istanbul



#### Investigating Solutions and Opportunities throughout Black Sea Ports for Growth and Investment

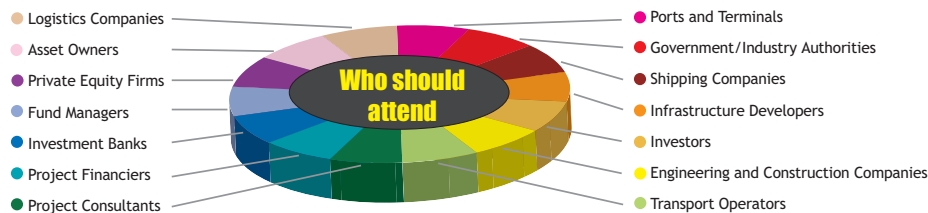


Book now to attend the post-conference half day tailored workshop on **Performance Benchmarking of PPP Port Projects. Free for conference delegates**

**Free for all delegates – a site visit on 3 March 2011 to the container terminal Marport, kindly hosted by Arkas**



Port Finance International Black Sea will provide delegates with an in-depth understanding of innovative financing solutions and practical advice. It will also provide an excellent opportunity to meet potential equity and business partners, as well as senior executives from port authorities, port and terminal operators and the legal and banking industries, to discuss finance options and development requirements. Additionally, the conference will place a spotlight on the Black Sea's Ports and their plans for privatisation, expansion and development, whilst also investigating opportunities for growth and investment. For more information on how you can take part in this exclusive conference and share your own experiences please contact [cathy@portfinanceinternational.com](mailto:cathy@portfinanceinternational.com)



#### Speakers include:

- || **Jessica M. Hand**, Director of Trade & Investment Promotion and HM Consul General, Istanbul
- || **Ambassador Traian Chebeleu (Romania)**, Deputy Secretary General, Permanent International Secretariat of the Organization of the Black Sea Economic Cooperation
- || **Igor Rusu**, General Director, Rosmorport
- || **Andreea Nistor**, Commercial Director, Maritime Ports Administration Constanta under the Ministry of Transport, Romania
- || **Raluca Daraban**, Commercial Director, DP World Constanta
- || **Sergei Kryzhanovskiy**, Head of the State Service of the Sea and River Transport, Ukraine\*
- || **Nikolay Pavluk**, Head of Odessa Sea Port\*
- || **Konstantyn Lavrynenko**, Head of Illichivsk Sea Port\*
- || **Ozgun Kalelioglu**, Director Port Services, Arkas Holdings
- || **Arthur Nitsevych**, Partner, Interlegal
- || **Idil Gursel**, Vice President, Project & Acquisition Finance, Garanti Bank

- || **Jamie Simpson**, Director, GHK Consulting
- || **Horacio Salerno**, Associate - Maritime Leader for Europe, Arup
- || **Andrew Webster**, Partner, Energy & Marine Division, Jardine Lloyd Thompson Limited
- || **Gordon Rankine**, Director, Beckett Rankine
- || **Nick Purnell**, Partner, Clyde & Co LLP
- || **Dr Gordon Mudge**, Regional Manager (Europe & Africa), HR Wallingford Ltd.
- || **Jacques Chanteclair**, Smiths Group plc
- || **Richard Hill**, Associate, Ports & Maritime, Atkins
- || **Martin Sharp**, Business Development Manager, BMT HiQ-Sigma
- || **Pascal Reyne**, CEO, CTS (Container Terminal Services)
- || **John Martin**, President, John C. Martin Associates, LLC
- || **Dr. Khalid Bichou**, Centre for Transport Studies, Imperial College London
- || **Stephen Hanrahan**, Director, Ocean Shipping Consultants Ltd
- || With many others to be announced...

\*TBC - Please note speakers and topics may be subject to change or alteration at the organiser's discretion

#### With thanks to our partners:



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