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CEP COPENHAGEN MALMÖ PORT

Port
Finance
INTERNATIONAL



PORT FINANCE INTERNATIONAL BALTIC'S 2011

6 & 7 April 2011

Copenhagen Malmo Port, Denmark

CONFERENCE OUTLOOK

The First Port Finance International Baltic's conference aims to offer a platform for the exchange of ideas, experiences and opportunities from the regions key industry experts.

Taking place at Copenhagen Malmo Port's prestigious facilities, this conference will offer an insight into the latest developments in the Baltic Ports, new investments, future plans as well as offering an understanding of the strategic importance of the region's ports for the rest of Europe.

The conference will provide an exclusive opportunity for networking, meeting potential clients and business partners, such as - senior executives from port authorities, Government officials, port and terminal operators and the legal and banking industries, who are potentially looking to invest in ports or are already investing.

At the end of the first day of the conference, all delegates are invited to an exclusive cruise arranged and hosted by Copenhagen Malmo Port. The delegates will have a once in a lifetime chance to see Copenhagen Malmo Port and all the local sea attractions from close by, while enjoying a drink and canapés.



Dear Colleagues,

We are proud to co-host this conference together with Port Finance International and we welcome you to Copenhagen Port to this first Port Finance International Baltic's Conference.

Together with PFI, we present an exciting program with highly qualified speakers, and we believe that the conference will be in the highest interest for all delegates.


We would like to use this opportunity to invite you to a presentation of our Northern Harbor (Norra Hamnen) investment project in Malmö and to introduce you to the future projects in the Copenhagen Port including a new bulk terminal, a new Cruise terminal, as well as the future Container terminal.

All these investments, we consider key issues for CMPs future development in Southern Sweden and Eastern Denmark, as well as an important central logistic link for the growing trade and transport in the Baltic Sea area.

We are looking forward to seeing you in Copenhagen Freeport. We are delighted to invite you on a boat trip in the Copenhagen harbor area, where both the new port terminals and some of the historical and picturesque sites in the city can be viewed from the sea-side.

We hope to see you for a fruitful and exciting conference focusing on solutions for mutual benefit and prosperity in the Baltic Sea region.

Yours sincerely



Eske Madsen-Østerbye, CFO
Copenhagen Malmö Port AB

6 APRIL – CONFERENCE DAY 1

0930: Opening Remarks From The Chairman
**Magnus Oldenburg, Head of Section,
Transport Division Swedish Ministry of
Enterprise, Energy and Communications**

0940: Development And Perspectives Of The
New Norra Hamnen In Malmö And New
Cruise Terminal In Copenhagen
**Lennart Pettersson, Vice President,
Copenhagen Malmö Port AB**

1010: EU Support To Port Projects In The
Baltic Region
**Michel GASPARD, Engineer & Economist,
Transport sector, European Investment
Bank/JASPERS**

1040: Port Ust-Luga – 2011 And Beyond
**Maxim Shirokov, General Director, Ust
Luga**

1110: Q&A

**1120: Tea and Coffee Break for all
Delegates and Speakers**

1140: The Baltic Sea Ports
**Bogdan Oldakowsk, Secretary General,
Baltic Ports Association**

1210: Baltic Economies On Their Bumpy Road
To A New Normal
**Hardo Pajula, Chief Economist Estonia,
SEB**

1240: Topic To Be Confirmed
**Ulrich Stark, Head of Infrastructure EMEA,
HSH Nordbank AG**

1310: Q&A

**13.20: Lunch Break for all Delegates and
Speakers**

1420: Speaker & Topic To Be Confirmed
Drewry

1450: PPP Options And Performance
Regulations In Ports
**Khalid BICHOU, Port and Transport
Logistics Consultant, Khalid Bichou
Associates and PORTeC / Imperial College**

1520: Topic To Be Confirmed
**Frank Luisman, Director, Maritime &
Transport Business Solutions**

1550: Q&A

**1600: Closing Notes – End Of Conference
Day 1 – Followed By Networking Reception
Cruise, Kindly Sponsored By:**



7 APRIL – CONFERENCE DAY 2

0930: Opening Remarks From The Chairman

0940: The Need For The Port And The Shipping Industry To Work Together Reducing The Environmental Negative Impact From The Industry

Carl Carlsson, The Swedish Ship-owners Association

1010: Perspectives Of Port Investments Till 2015 In BSR

Antti Saurama, Head of Unit, Research and Consulting Services, Centre for Maritime Studies (CMS), University of Turku

1040: Topic To Be Confirmed

Jamie Simpson, Director, GHK Consulting Ltd

1110: Q&A

1120: Tea and Coffee Break for all Delegates and Speakers

1140: Topic To Be Confirmed

Gail Bradford, Business Development Manager- Ports and Maritime, MDS Transmodal

1210: Operational Coordination Between Ports as a Mean to Reduce Emissions

Bjarne Mathiesen, Port Director, Port of Aarhus

1240: Topic to be confirmed

Gordon Rankine, Director, Beckett Rankine

1310: Q&A

1320: Lunch Break for all Delegates and Speakers

1420: BSR Stars

Karin Nygård Skalman, VINNOVA - The Swedish Agency for Innovation Systems

1450: Speaker & Topic To Be Confirmed

1520: Safety In Terminal Operations & Equipment

Andrew Huxley ACII, Regional Development Director, TT Club

1550: Q&A

1600: Chairman's Closing Remarks

* Please note this programme may be subject to change and alteration – Port Finance International reserves the right to change speakers and/or topics as necessary.

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For more information please contact Timur Chairutdinov,
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ADDITIONAL INFORMATION

Fees –

The admission fee is €995* per person, with a special %15 discount for 2 or more delegates from the same organization. Includes:

- Lunch, refreshments and evening reception at the end of the first day
- Entry to all conference sessions and plans
- Access to conference papers after the event

* early bird registration fee of €895 is available till 18/02/2011

Easy Ways to Register –

Online: www.portfinanceinternational.com

Email: timur@portfinanceinternational.com

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Sponsorship Opportunities –

Interested in sponsoring this event or placing an ad in the conference programme?

We would love to talk to you about opportunities to help promote your company at our event. We look to create a long-term relationship with you and therefore want to help you achieve the outcome you want

Please download a PDF copy of our Sponsorship Kit available on our web site for more information about placement, cost, and additional details. Please also contact us directly to discuss how we may tailor a sponsorship opportunity to meet your specific requirements.

For further information please contact –

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