



Port Privatization Forum Rio - 13 June 2019
Forum Programme

08:00 *Welcome refreshments and Registration*

08:30 Welcome Remarks by the Chairman and Organizer

Mr. Anthony van der Hoest, Director, Port Finance International (PFI)
Mr. Roberto Levier, Director, Waterline

08:40 Port Privatization Forum Rio Opening

Mr. Roderick Wols, Minister Plenipotentiary, Dutch Embassy
Mr. Carlos Ivan Simonsen Leal, President, Fundação Getulio Vargas (FGV)

09:00 The economic landscape for Brazil

The Government Outlook, how the Government will support upcoming port projects
Ms. Eliane Lustosa, Chief Investment Director, BNDES

09:30 Session 1: The international port landscape

International Best Practices Models & Best Practice Principles for Brazil Port Sector
Mr. Frank Luisman, Director – Partner, Maritime & Transport Business Solutions (MTBS)

10:00 *tea/coffee break*

10:30 Government address by the Ministry of Infrastructure

What is the program, improve concession contracts, compliance to (current) laws, governance and compliance, ultimately privatize
Mr. Diogo Piloni, National Secretary of Ports and Waterway Transportation, Ministry of Infrastructure

11:15 Panel 1: Legal perspective

Implementing Best Practices and Lessons Learned in the Brazilian Port Legal/PPP Framework

Moderator: Mr. Claudio Lampert, Partner, Faveret|Lampert
Mr. Mário Povia, Managing Director, Agência Nacional de Transportes Aquaviários (ANTAQ)
Mr. Eduardo Andretto, General Counsel, COFCO International
Mr. Fernando Fialho, Legal Consultant & Ex-Antaq General Director
Ms. Patricia Sampaio, Lawyer, Fundação Getulio Vargas – FGV Legal

12:00 *Networking lunch*

13:15 Session 2: Port privatization

Best Practice Cases for Private Sector Participation, Lessons Learned & Good Principles
Mr. Anthony van der Hoest, Director, Maritime & Transport Business Solutions (MTBS)



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- 13:30** **Panel 2: Private perspective**
Lessons Learned from Private Port Development in Brazil
Moderator: Mr. Anthony van der Hoest, Director, Maritime & Transport Business Solutions (MTBS)
Mr. Murillo Correa Barbosa, Presidente, Associação de Terminais Portuários Privados (ATP)
Mr. Ricardo Sproesser, Head of Institutional Relations, DP World Santos
Mr. Cássio Schreiner, CEO, Porto Itapoá
Mr. Álvaro de Oliveira Júnior, COO, Itaoca Offshore
- 14:15** **Panel 3: Public perspective**
Challenges for the Public Ports in Brazil, what does the future look like, what to expect from upcoming government auctions
Moderator: Mr. Anthony van der Hoest, Director, Maritime & Transport Business Solutions (MTBS) & Mr. Clythio Backx van Buggenhout, ABTP President of the Deliberative Council / Ports Lead Cargill
Mr. Casemiro Tércio Carvalho, President, Companhia Docas do Estado de São Paulo (CODESP)
Mr. Julio Castiglioni, , President, Companhia Docas do Espírito Santo (CODESA)
Mr. Ted Lago, President da EMAP, Itaqui Port
Mr. Gustavo Pereira, President, SC-Parcerias S/A
- 15:00** *tea/coffee break*
- 15:30** **Session 3: Port finance**
Best Practice Cases for Project Finance optimization
Mr. Henk-Jan Masseling, Finance Manager, Royal Boskalis Westminster N.V.
- 16:00** **Business Case: LNG Port Development**
LNG Private Port development perspective
Mr. Bruno Chevalier, CEO, Marlin Azul (a Patria / Shell / Mitsubishi JV) & Partner Fundo, Patria Investments
- 16:30** **Panel 4: Investors perspective**
Challenges for Financial Investors in Brazil, what does the future look like
Moderator: Mr. Henk-Jan Masseling, Finance Manager, Royal Boskalis Westminster N.V.
Mr. Carlos Mellis, Partner, Virtus BR Partners
Mr. Andre Dabus, Director Infrastructure, Marsh
Mr. Rodrigo Esteves, Managing Director & CFO, TESC
- 17:15** **Session 4: Best Practice Cases in the Brazilian Infrastructure project financing framework**
Mr. Alexandre Fontes Vianna, Head of Infrastructure & Financial Services, Department for International Trade
- 17:45** **Conclusion from the Chairman and closing notes, followed by the Networking Reception**

** Certain speakers, topics, titles and content may be subject to alteration. The organiser reserves the right to make changes to the programme as necessary*